

Hospital Profile:

HOLYOKE MEDICAL CENTER

Community, Disproportionate Share Hospital

Pioneer Valley / Franklin Region

Holyoke Medical Center is a non-profit, acute care community hospital. It is a mid-size hospital in Massachusetts, with 208 staffed beds. Holyoke Medical Center is located in the Pioneer Valley/Franklin region and represents 12% of all acute hospital staffed beds in the region. Holyoke Medical Center qualifies as a Disproportionate Share Hospital (DSH), as more than 63% of its gross patient service revenue is derived from government programs.

PATIENTS Seventy-nine percent of all inpatient cases treated at Holyoke Medical Center are from Holyoke, Chicopee, and South Hadley.

INPATIENT SERVICES Compared with the other community-DSH hospitals, Holyoke Medical Center treats a greater proportion of lower-severity cases. In FY12, it accounted for 8% of all inpatient discharges from acute hospitals within the Pioneer Valley/Franklin region. Of note, based on its most common FY12 inpatient cases (DRGs), Holyoke Medical Center treated 16% of all Chronic Obstructive Pulmonary Disease cases and 15% of all Renal Failure cases in the Pioneer Valley/Franklin region.

FINANCIAL PERFORMANCE Holyoke Medical Center's total revenue in FY12 was \$130 million. Its FY12 public payer mix was 75%, the second highest among all community-DSH hospitals. Holyoke Medical Center's FY12 inpatient cost[†] per case mix adjusted discharge was \$7,494, approximately 21% lower than the average community-DSH hospital, and the second lowest among all community-DSH hospitals. Holyoke Medical Center's CY12 average commercial payer price level was at the 28th percentile, lower than the average community-DSH hospital. It earned a surplus of \$8.0 million (6.2% total margin) in FY12, its highest in the FY08 to FY12 period, and it earned a surplus each year in that period except for FY08.

AT A GLANCE

TOTAL STAFFED BEDS: 208, mid-size acute hospital

% OCCUPANCY: 37%, < cohort avg. (61%)

TOTAL REVENUE in FY12: \$130 million

PUBLIC PAYER MIX: 75% (DSH* Hospital)

SPECIAL PUBLIC FUNDING: CHART[†], DSTI[†]

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERCIAL PAYER PRICE LEVEL: 28th Percentile

CASE MIX INDEX in FY12: 0.87, < cohort avg. (0.89); < statewide (1.06)

INPATIENT:OUTPATIENT REVENUE in FY12: 33%:67%

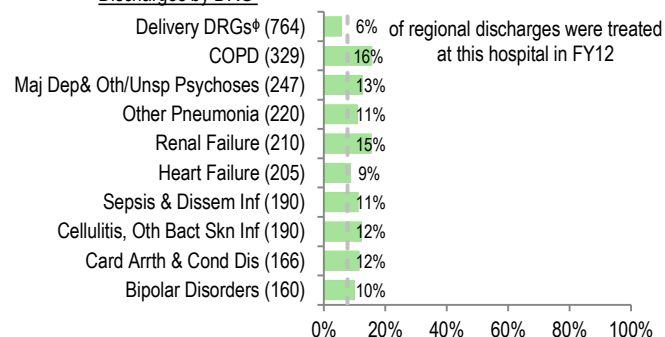
TOTAL MARGIN in FY12: 6.2% (\$8.0 million)

CHANGE in OWNERSHIP (FY08-FY12): Not Applicable

SERVICES

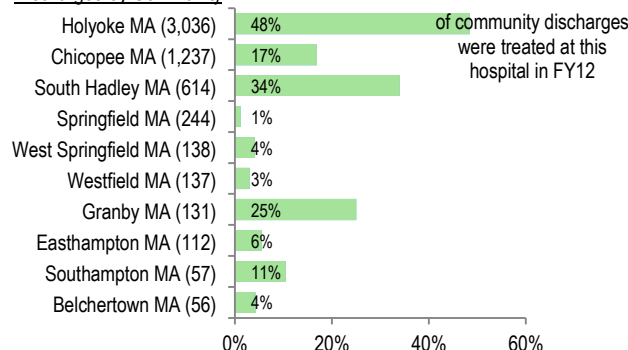
What were the most common inpatient cases (DRGs) treated at the hospital?
What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG



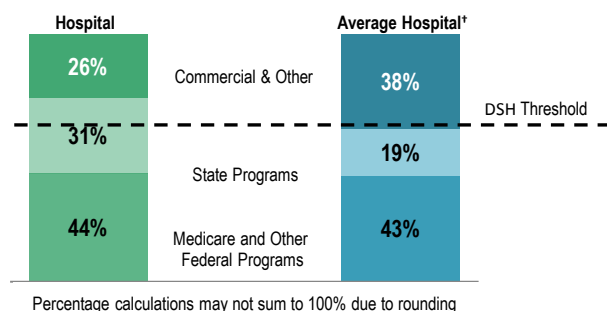
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

Discharges by Community

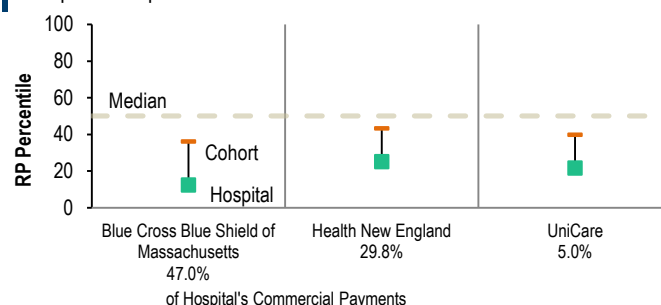


PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



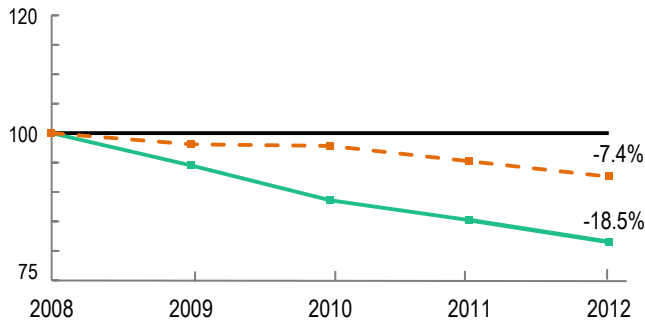
What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



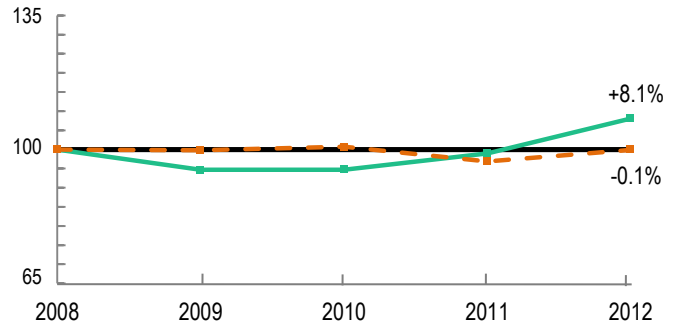
For descriptions of the metrics, please see Technical Appendix.

UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

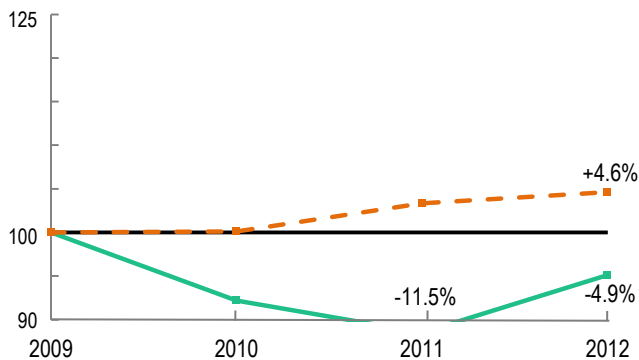


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

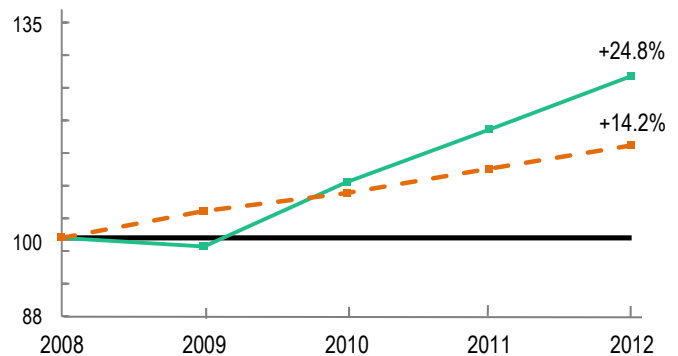


COST TRENDS

How has the hospital's inpatient cost[†] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

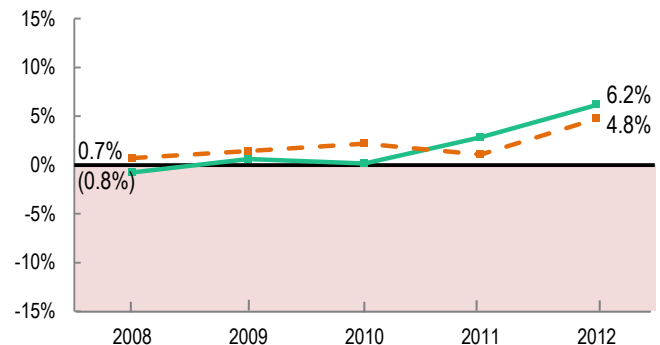


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$122		\$123		(\$1.0)
2009	\$118	(3.5%)	\$117	(4.8%)	\$0.7
2010	\$116	(1.5%)	\$116	(1.1%)	\$0.2
2011	\$122	5.5%	\$119	2.7%	\$3.5
2012	\$130	6.4%	\$122	2.7%	\$8.0

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

^{*} Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

[^] For more information on Delivery System Transformation Initiative (DSTI) special funding, please contact the Massachusetts Executive Office of Health and Human Service (EOHHS).

[^] Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

[†] Average Hospital does not include Specialty hospitals.

For more information, please contact:

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